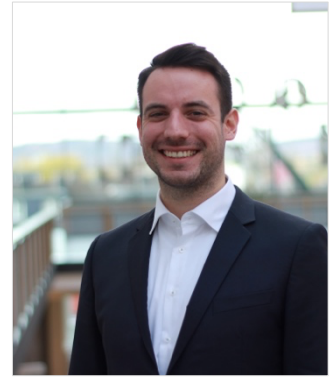


# RAFAIL KASAPIS

October 24, 1994 in Kirchheim Teck, Germany

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## Education

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04/2019 to 10/2025	<b>University of Duisburg-Essen, Germany</b> (M. Sc.) Business and Information Systems, part-time
03/2014 to 02/2018	<b>TH Cologne – University of Applied Sciences, Germany</b> (B. Sc.) Banking and Finance, Grade: 1.4
06/2017 to 12/2017	<b>University of Northern Colorado, USA</b> Semester abroad, Grade: 1.3
09/2015 to 09/2015	<b>Nizhny Novgorod State University, Russia</b> Summer School

## Experience

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07/2023 to today	<b>Founder   Apollo Green Solutions GmbH, Cologne</b> Founder & CEO  Build a team of 12 individuals and an AI based Energy Management Platform for companies to democratize energy markets and accelerate the green energy transition.
01/2021 to 06/2023	<b>Data Consulting in Pharma   OSTHUS GmbH, Aachen</b> Senior Consultant – Data Governance and Strategy <ul style="list-style-type: none"><li>▪ Top 3 AgroChemical: concept and implementation of a Semantic Reference Data Hub</li><li>▪ Value Capture Lead of the IDMP Ontology project under Pistoia Alliance in a consortium with 11 out of Top 20 pharmaceuticals, EMA and FDA.</li></ul>
10/2018 to 10/2021	<b>DPDHL Group   Deutsche Post AG, Bonn</b> Data Governance Expert at Center of Excellence Data (last) Senior Analyst Global Cost Controlling <ul style="list-style-type: none"><li>▪ Product Owner of the cross divisional Data Catalog</li><li>▪ Supporting the development and implementation of Data Governance Guidelines</li><li>▪ Coordinating the roll out of a domain driven architecture on the Data Lake</li><li>▪ Data Modeling and Architecture</li></ul>

01/2018 to 08/2018	<b>Volkswagen Group   Volkswagen de México, Puebla</b> Corporate Controlling Intern <ul style="list-style-type: none"> <li>▪ Analysis of consolidation processes of group wide data for financial statements</li> <li>▪ Identification of inefficiencies and pain points</li> <li>▪ Development of practical solutions to increase process efficiency</li> </ul>
10/2016 to 08/2017	<b>Lufthansa Group   Deutsche Lufthansa AG, Frankfurt</b> Bachelor thesis in the Group Treasury on the Optimization of the Working Capital Management in the Lufthansa Group, (Grade: 1.0). Network Development Student Assistant
07/2016 to 09/2016	<b>US Farathane Asia Ltd., Shanghai</b> Finance and Business Development Intern <ul style="list-style-type: none"> <li>▪ Extensive analysis about German car manufacturer in the Chinese automotive market</li> </ul>
11/2015 to 04/2016	<b>Freshfields Bruckhaus Deringer LLP, Cologne</b> Business Development Intern <ul style="list-style-type: none"> <li>▪ Market and competitive analysis</li> <li>▪ Creating pitches and proposals</li> <li>▪ Research to new potential clients</li> </ul>

## Extra Curriculum

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01/2018 to 08/2018	<b>Volkswagen de México</b> Member of the international Intern-Committee
04/2016 to 08/2017	<b>Enactus Team TH Cologne</b> Team Lead
02/2010 to 03/2013	<b>TSV Jesingen, VfL Kirchheim</b> Basketball Coach and Youth Representative

## Awards and Skills

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Scholarships	PROMOS (semester abroad), NEMIS (Volkswagen de México)
Languages	German, English, Greek, Spanish
Information Systems	MS Excel, MS Outlook, MS PowerBI, Data Modelling (Star Schema, Snowflake Schema), MS PowerPoint, Azure Fabric, Data Catalog UiPath, VBA, SQL

May 15, 2025

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