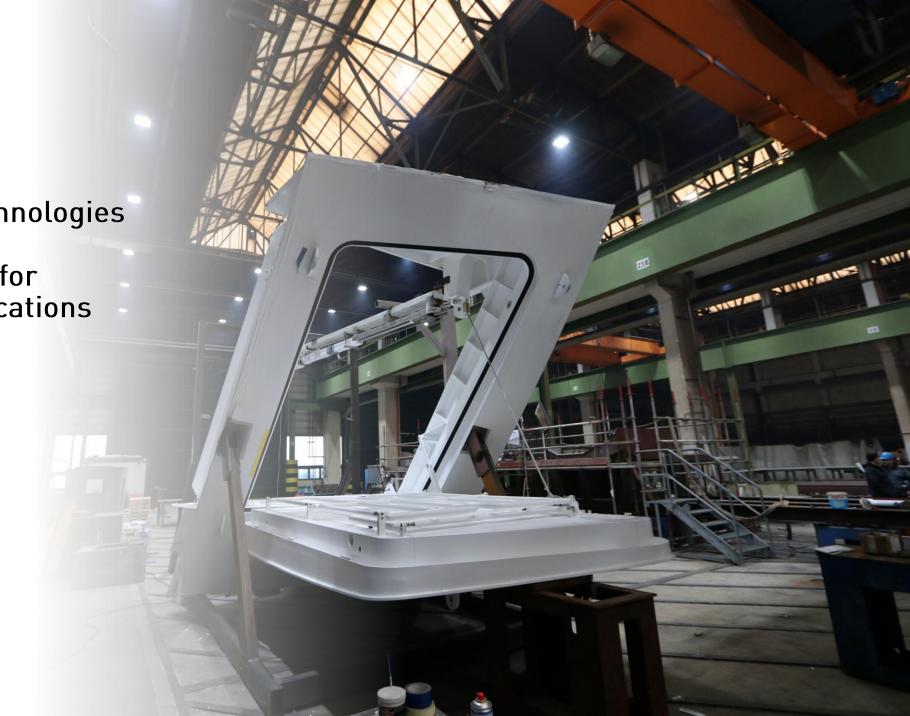


Turnkey Shell Door Technologies

Mechanical Integration for High-Spec Vessel Applications

- Ostsee Marine Solutions Stralsund, Germany
- Andreas Wagner General Manager



#### **Introduction & Context**

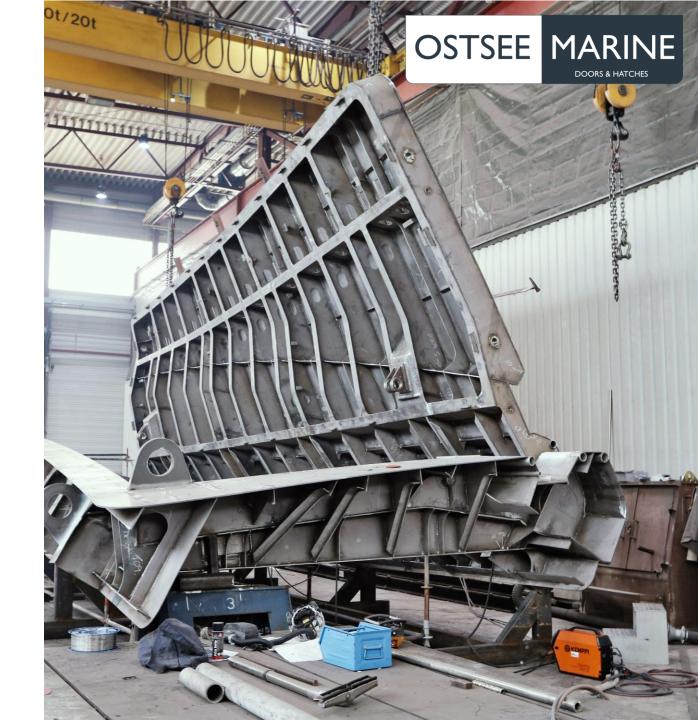


- ➤ Modern vessels = higher complexity, tighter schedules
- > Shell doors = critical for safety, watertight integrity & luxury functions
- > Challenge: multiple suppliers, many interfaces -> higher risk



#### **OMS Expertise (1)**

- > 15+ years experience, 140+ shell doors modules delivered
- Projects: superyachts, cruise vessels, naval, government
- ➤ All core competences in-house: engineering, welding, controls, installation & commissioning, after sales



# **OMS Expertise (2)**

Our sister company Ostseestaal can build vessel sections with the OMS shell doors already integrated.



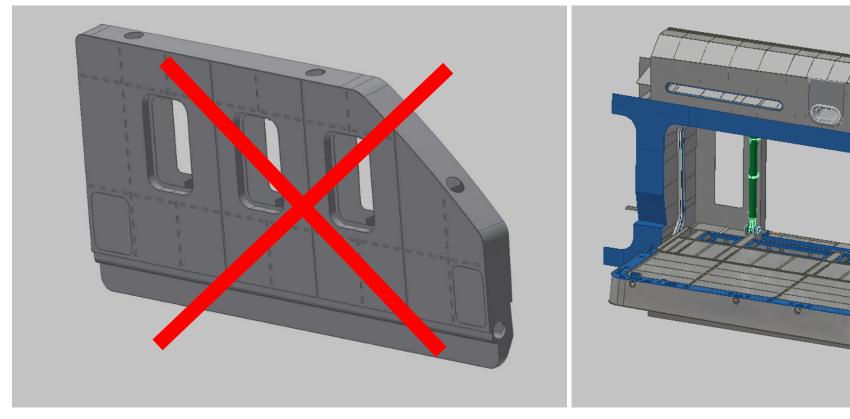


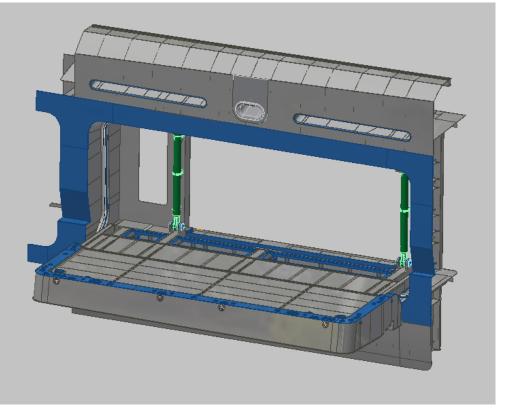


### Traditional vs. Integrated Approach

OSTSEE MARINE

- > Traditional: door + hydraulics + controls -> different suppliers
- > Integrated: complete door module incl. frame, hydraulics & controls
- > Result: fewer interfaces -> fewer risks

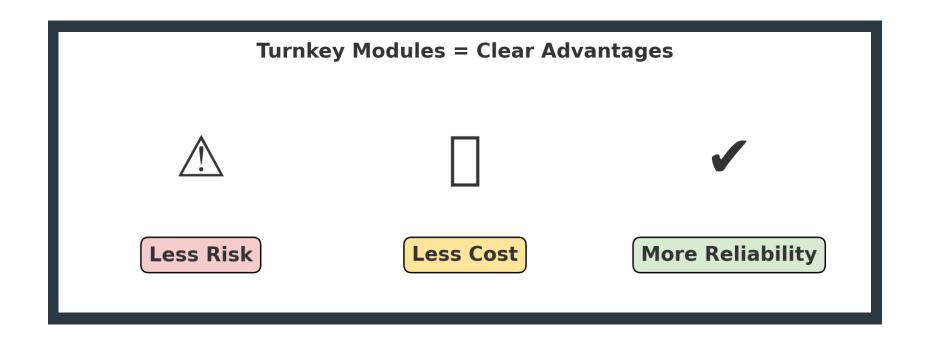




#### Advantages of Integrated Modules

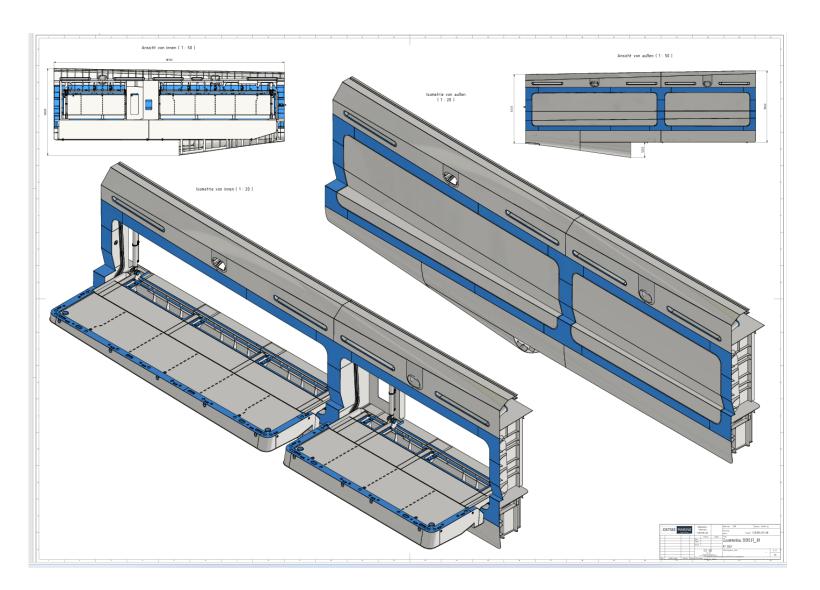


- ➤ Less interfaces → fewer failure points
- > Faster installation at yard
- ➤ Pre-tested in factory → reliable commissioning



## **Technical Integration**



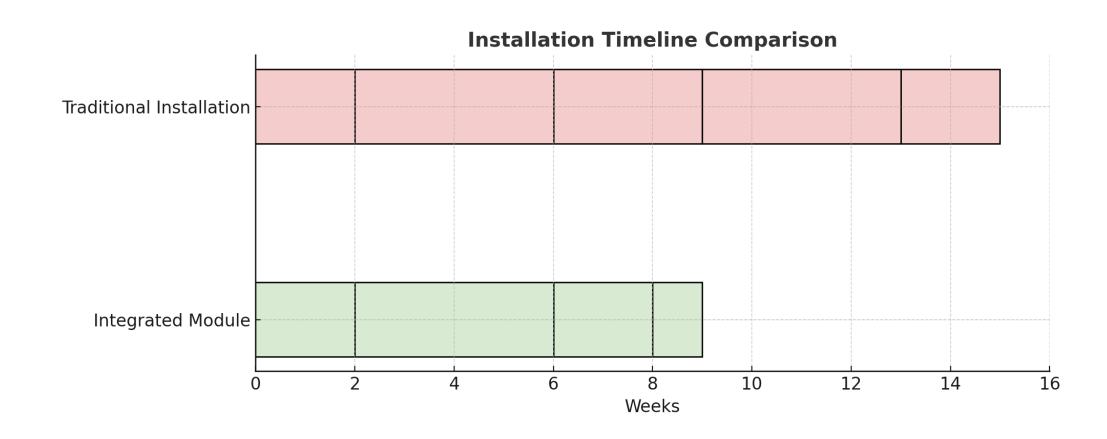


- > Fully welded door-frame units
- Hydraulics + control systems built in
- Designed & tested to class standards (FAT/HAT)
- > Steel, stainless & aluminium

#### **Installation & Yard Benefits**



- → "Plug-and-weld" concept → saves weeks
- > Predictable installation time & cost
- Reduced man-hours and supervision for shipyard



# Operational Advantages (Owners/Operators)



- ➤ Higher reliability → fewer service outages
- ➤ Extended service
  intervals → lower Opex
- Flawless performance+ seamless aestetics



#### **Applications**



- Super & Megayachts (sea terraces, tender doors, stern doors, mooring flaps, crew doors, balconies)
- Navy vessels (tender doors, stealth doors, heli hangar doors)
- Special vessels (government, research, offshore, cruise)







#### References & Track Record

OSTSEE MARINE
DOORS & HATCHES

- Over 30 vessels equipped
- ➤ Door modules up to 18 x 5m / 35 tons
- ➤ Proven track record → on-time & on-quality delivery











# Summary / Key Message

- > Turnkey modules = less risk, less cost, more reliability
- > Faster installation, fewer headaches for yards
- > OMS: your proven partner for high-spec vessel applications





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# Σας ευχαριστώ για την προσοχή σας!

Thank you for your attention!

