Deutsch-Griechische Industrie- und Handelskammer
Ελληνογερμανικό Εμπορικό και Βιομηχανικό Επιμελητήριο

Security & Cyber Resilience Forum

Programme

Date: 10 November 2026, Mediterranean Palace, Thessaloniki

09:30 | Registration & Welcome Coffee

10:00 | Opening Remarks

German-Hellenic Chamber of Industry and Commerce
Speaker: Georgios Theodorakis, Director of the Northern Greece Office, Andreas Spyridis AHK Vice President for Northern Greece

Representative of the German Federal Ministry for Economic Affairs and Energy (BMWE)
Speaker: Birgit Banße

Germany Trade & Invest (GTAI)
Event Moderation: Michaela Balis, Director of the Greece & Cyprus office of GTAI

10:20 | German-Greek Security & Defence Cooperation in the Current Geopolitical Environment

German-Hellenic Chamber of Industry and Commerce
Shared security interests, current challenges and opportunities for industrial cooperation between Germany and Greece.
Speaker: Dr. Ilja Nothnagel, Executive Board Member (online)

10:40 | German Company Pitches – Part I

German companies present specialised technologies and solutions in the fields of security, cybersecurity, secure communications and critical infrastructure protection.
1. secunet International GmbH, Alexander Malienko - Sales Director
2. Sagio GmbH, Dr. Simon Koch - Co-CEO & Founder
3. innovaphone AG, Johannes Nowak - Head of Business Development International
4. INNOSYSTEC GmbH, Dr. Adel Agha - International Sales Manager

11:20 | Q&A and Discussion

11:30 | From NIS2 to AI: German Solutions for Europe's Cybersecurity

Association for Security Technology (VfS)
How German companies can contribute to strengthening resilience in Greece through integrated cyber, security and defence solutions.
Speaker: Prof. Dr. Clemens Gause, Managing Director (online)

11:50 | Coffee Break & Networking

12:10 | From Cybersecurity to Cyber Resilience: A Strategic Imperative for Modern Businesses
Hellenic Cybersecurity Institute (HCSI) & Women4Cyber Greece ***Why checking the boxes is no longer enough to protect your bottom line.*** **Speaker: Stella Tsitsoula, President, HCSI & Vice President, Women4Cyber Greece**
12:30 | German Company Pitches – Part II
German companies present specialised technologies and solutions in the fields of security, cybersecurity, secure communications and critical infrastructure protection. 1. DS DATA SYSTEMS GmbH, Florian Süß - Managing Director 2. Neox Networks GmbH, Matthias Lichtenegger - Head of Global Channel & Alliances 3. pro data service GmbH, Dirk Becker - Managing Director 4. itWatch GmbH, Ramon Mörl - Managing Director
13:10 | Q&A and Discussion
13:20–15:00 | Light Lunch & Networking
Networking session and opportunities for individual discussions with the participating German companies.

Please note that the event will be held in English.

The Market Entry Programme for Small and Medium-sized Enterprises is a funding programme of the:

Federal Ministry for Economic Affairs and Energy

MITTELSTAND GLOBAL FOREIGN MARKET ENTRY PROGRAMME

The Market Entry Programme commissioned by the Federal Ministry for Economic Affairs and Energy is implemented by:

GTAI GERMANY TRADE & INVEST